

GCP Capital Partners (“GCP”) is a U.S. private equity firm primarily making growth and majority investments in fintech, Tech-Enabled and select financial services. GCP is on its fifth PE fund and was founded in 2000. GCP is long-term, patient and highly flexible. The senior investment team averages over 20 years and over 100 years of combined private equity investing experience. The senior investment principals represent ~1/3 of committed capital, exceptionally strong alignment with LPs.

Investment Criteria

Investment Profile

- Equity checks of \$5 to \$50 million, both majority and minority
- Breakeven to \$20 million in operating profit, but will consider earlier stage in SaaS, fintech and certain tech-enabled businesses
- GCP has invested \$1.5 billion in capital in over 70 investments since inception, over 55 fully realized: 32% Net IRR since inception (2000 to today)

Management

- Long track record backing entrepreneurs/founders
- Looks to partner with proven managers with successful track records
- Strong alignment of interests and equity ownership, long-term investors

Industry Focus

- Business Services (e.g. insurance brokerage, vertically focused SaaS, digital marketing / data, cybersecurity)
- FinTech / Select Financial Services (e.g. transaction processing, payments, community banking)

Representative Investments



Value Added Capabilities

Experience

- Same core team since inception
- Sr. inv. team avgs. >20 years of experience

Flexibility

- Both control and minority investments

User Friendly

- Non-bureaucratic, “user friendly” style makes decision making quick and efficient

Long Term Focus

- Long-term oriented, often backing same management team multiple times